

Message Text

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ACTION EUR-12

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FM AMCONSUL ISTANBUL
TO USDOC WASHDC
INFO SECSTATE WASHDC 6943
AMEMBASSY ANKARA

UNCLAS ISTANBUL 426

E.O. 11652: N/A
TAGS: BEXP, TU
SUBJ: WTDR/FTI TURKIYE SISE VE CAM FABRIKALARI A.S.

REF: USDOC 0477

1. TURKEY 2. CNTRY CODE: 489 3. SER NO 0079900
4. TURKIYE SISE VE CAM FABRIKALARI A.S.
4A. CODE: K 4B. CODE: C
5. P.O. BOX 666, KARAKOY; RIHTIM CAD. ANADOLU SIGORTA HAN
KAT 4-6, KARAKOY
6. ISTANBUL, TURKEY
7. ESTABL: 1936 8. EMPL: 6434 9. SIZE: (18-X) VERY LARGE
10. REPUTATION: (22-X) EXCELLENT
11. SELLS THROUGHOUT TURKEY AND EXPORTS MAINLY TO GERMANY,
HOLLAND, DENMARK, USA, FRANCE, SWITZERLAND.
12. RPT DATE: 1/76
13A. 32111/04 MFG. EXP. SHEET (WINDOW) CLASS
13B. 32210/04 MFG. EXP. GLASS CONTAINERS
13C. 32290/04 MFG. EXP. BLOWN GLASSWARE
14. CONTACT: DR SAHAP KOCATOPCU TITLE: MANAGING DIRECTOR
15. CABLE: CAMIS-ISTANBUL 16. TELEX: 22614 CAM-TR
17. TEL 45 21 77
18. FINANCIAL REFS: TURKIYE IS BANKASI, GALATA, ISTANBUL.
19. TRADE REFS: EMHART CORPORATION, P.O. BOX 1620, #-45*94\$,
CONN. 06102
20. FOREIGN FIRMS REPRESENTED: N/A
21. FIRM IS HOLDING COMPANY AND CONTROLS THE LARGEST GLASS MANU-
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FACTURING CONCERNS IN TURKEY. CAPITAL REPORTED AT TL 100 MILLION

(TL AOT EQUALS \$1) AND ANNUAL SALES OVER TL 1.4 BILLION. IN 1975 EXPORTS REACHED US \$10 MILLION. 95 PERCENT OF CAPITAL OWNED BY TURKIYE IS BANKASI A.S., THE LARGEST PRIVATE COMMERCIAL BANK OF TURKEY. FIRM'S ASSETS AS OF DECEMBER 1975 TOTAL TL 1,430 MILLION. SUBSIDIARY COMPANIES AND MAJOR PARTICIPATIONS ARE AS FOLLOWS: PASABAHCE CAM SANAYII A.S., PRODUCER HOUSEHOLD ARTICLES IN SODA-LIME GLASS AND LEAD CRYSTAL GLASS; TOPOAAPI SISE SANAYII A.S. PRODUCES COLORED AND COLORLESS GLASS CONTAINERS; CAYIROVA CAM SANAYII A.S. PRODUCES FLAT GLASS; TEKNIKCAM SANAYII A.S. PRODUCES HEAT RESISTANT LABORATORY APPARATUS, KITCHEN AND TABLE WARE, GLASS TUBING AND RODS; CAM ELYAF SANAYII A.S. PRODUCES AND MARKETS GLASS FIBERS; PASABAHCE TICARET LTD. STI. RESPONSIBLE FOR LOCAL SALES AND EXPORTS OF PASABAHCE AND TEKNIK CAM SANAYII A.S. PRODUCTS, AND CAM PASARLAMA A.S. ESTABLISHED RECENTLY TO MARKET CAYIROVA AND TOPKAPI PRODUCTS. FIRM ALSO OWNS 17 RETAIL STORES. BANKING AND TRADE CIRCLES REPORT FIRM IS UNDER GOOD MANAGEMENT AND HAS EXCELLENT REPUTATION. HIGHLY RECOMMENDED AS A TRADING PARTNER.

22. PREPARED BY: N. AVNI; APPROVED BY: R.W. BECKHAM; AT:
U.S. CONSULATE GENERAL, ISTANBUL.
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